



Fraser McKay

Sales Representative

Scope of Experience

Since joining Ashlar in 2006, Fraser McKay has built a strong presence in both leasing and investment sales in the Greater Toronto Area with a primary focus in the downtown core and periphery. Fraser's clients have benefitted time and again from his negotiating strategy and his ability to streamline the commercial real estate process.

Fraser's excellence is attributed to his extensive local market knowledge, precise and quick service delivery, value-add strategy, and foremost his unquestionable integrity. His primary goal is to outperform his clients' expectations in any transaction and has successfully created and maintained long-term relationships in the marketplace.

In the investment sales arena, Fraser has developed a more specialized focus with user/investors in the market to acquire mainly mid-market assets which accommodate their tenancies.

On the leasing front, Fraser focuses his attention on office relocations, subleases, multi-office consolidations and renewals. In addition, he is the listing representative for a number of prominent landlords.

Education

Upper Canada College
McGill University

Recent Transactions

Lease

- Seabridge Gold Inc. - 106 Front Street East - 3,139sf
- Creststreet Holdings Limited - 70 University Avenue - 5,491sf
- Flatiron Fund Management Limited - 199 Bay Street - 3,904sf
- Blouin Dunn LLP - 155 University Avenue - 5,410sf
- Insurance Systems Group Inc - 170 Evans Avenue - 11,887sf
- Kensington Tours Inc. - 20 Richmond St West - 5,750sf
- Nurun Inc. - 96 Spadina Avenue - 15,341sf
- Northern Lights - 119 Spadina Avenue - 5,198sf
- Cardinia Real Estate Canada Inc. - 96 Spadina Avenue - 24,176sf

Investment

- Allied Properties REIT Acquisition Corporation - 45-55 Colborne St - 43,589sf - \$10,000,000.00
- Allied Properties REIT Acquisition Corporation - 36-40 Wellington St E - 18,270sf \$5,600,000.00
- Ashkenazy Acquisitions Corporation - 869-877 Yonge Street - 12,943sf - \$4,200,000.00
- Roscannon Realty Inc. (user) - 53 Yonge Street - 11,320sf - \$2,645,000.00
- Allied Properties REIT Acquisition Corporation - 860-862 Richmond St W - 27,317sf - \$4,356,000.00
- 495 King Street West - 44,642sf - \$19,731,588.00
- 183 Bathurst Street - 31,899sf - \$7,018,412.00
- 1191373 Ontario Inc. - 55 Athol St E, Oshawa - 85,443sf - \$12,130,750.00
- Ontario College of Family Physicians (user) - 340 Richmond St W - 8,792sf - \$2,200,000.00
- Rose & Thistle Group (user) - 86 Parliament Street - 20,000sf - \$2,800,000.00
- Northern Lights Direct Response Television (user) - 15 Duncan Street - 17,415sf - \$4,425,000.00
- 49 Ontario Street - 87,105sf Office - \$16,800,000.00



ASHLAR

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Contact Information

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