



Glenn D. Crosby President & Broker of Record

Background and Experience

Glenn has consistently earned the reputation as a top-flight professional sales representative and sales manager. Since graduating from Ryerson Polytechnical Institute in Business Administration, Glenn has successfully developed his skills in sales and sales management with the focus now on Real Estate. Glenn worked with the original NAI Global member firm Peter L. Mason Real Estate in Markham for many years and has now come full circle as President and Broker of Record of the newly formed Ashlar Crosby Cairo Realty Inc. – a member of NAI Global.

Glenn has always contributed to community activities. He is the volunteer Past Chairman of the Board of the Markham Stouffville Hospital and was Vice-Chairman on the Mayor's Task Force Against the Markham Dumps. For three years he chaired the York Region Hospital Planning Forum, an association of the three neighbourhood hospitals to prepare a strategic plan to address the current changes demanded of health care facilities.

Glenn chaired the Markham Committee of Adjustment and was appointed for an unprecedented third term and he is currently the Past Chair of the Markham Board of Trade. He has been elected as the Chair of the Unionville Home Society – supporting a 19 acre seniors residential campus in Unionville. He was one of the core groups who conceived and orchestrated the Markham Stouffville Hospital Legacy Run. To a large measure, the contacts made in the endeavours have been valuable in real estate. The doors that have been opened to senior people, especially in accounting and law firms, banks, the development community, multi-national marketing and manufacturing companies and all levels of the political spectrum have been most helpful in marketing properties and finding prospects. Networking is a fine art that Glenn has mastered.

Scope of Experience

- Over 40 years of successful sales experience
- Currently the Past Chair of the Markham Board of Trade
- Markham Committee of Adjustment: Vice Chair 1995-1997 & Chair 1998-2004
- Successfully sold projects from 2 acres to 300 acres
- TREB and OREA Commercial Council

Awards

- TREB Award of Merit – 1994
- Markham Achievement & Civic Recognition Award – 1997
- Spirit of Community 2000 – York Region
- TREB Commercial Award of Merit – 2003
- Markham Board of Trade 2008 Anthony Roman Award – Community / Business Citizen of the Year



**ASHLAR
CROSBY
CAIRO**

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Contact Information

Direct 905-695-9170
Email grosby@ashlarcc.com

60 Renfrew Drive, Suite 240
Markham, ON L3R 0E1

Ashlar Crosby Cairo Realty Inc.
Real Estate Brokerage