



Paul Campbell

Sales Representative

Scope of Service

Prior to joining Ashlar Urban, Paul worked as a Senior Account Manager for Canon Canada. This role heightened his knowledge of the dynamic requirements of office environments, an understanding which in real estate quickly translates into improved efficiencies and savings for corporate office tenants. Paul's client first approach to business means an unsurpassed level of involvement and responsibility toward the project from inception through to implementation and the ongoing evaluation of corporate needs. This degree of commitment is highly valued with today's emphasis on corporate accountability.

Background and Experience

At Ashlar Urban, Paul's focus is to develop strategic real estate solutions for local and national clients. Every situation is treated as a unique opportunity, where the individual needs of the organization drive the development of solutions. Using this client first approach, Paul is able to deliver optimal results for clients of all sizes.

By building long-term client relationships rather than strictly focusing on transaction management, Paul ensures that solutions developed for his clients are customized to their needs, contributing to increased efficiencies, cost effectiveness and buy-in among management and staff.

Education

Paul has a diploma in Business Management from Seneca College.



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