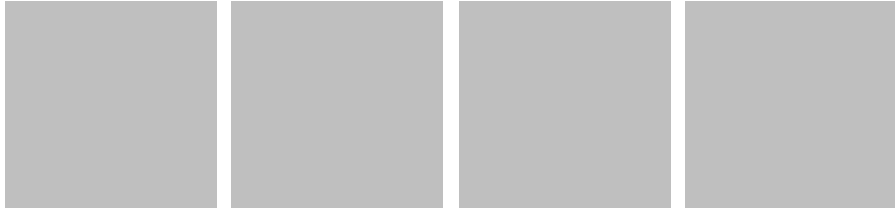




Vincent S. Cairo

Principal & Broker



Background and Experience

- Vince is a founding partner of Ashlar Crosby Cairo Realty Inc. and has been involved in Industrial, Commercial and Investment Real Estate in the GTA since 1974.
- Vince brought his accounting background to the real estate field and has become a prominent team member in understanding and negotiating a wide variety of sale and lease transactions over the last 35 plus years.
- Since 2000, Vince has completed deals totalling over \$330 million dollars in development land sales and building sales. This is in addition to over 300 land and building sale and lease transactions over his real estate experience.

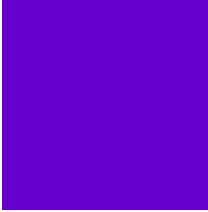
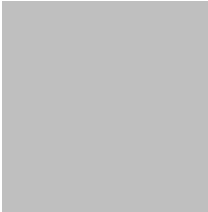
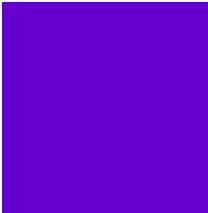
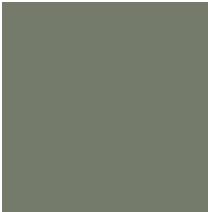
Scope of Experience

Vince has completed assignments for a variety of clients, including:

- CN Real Estate
- Dixon Ticonderoga
- SunLife Assurance
- Markborough Properties
- Viceroy Homes
- New York Life Insurance
- Alpha Laboratories
- Town of Newmarket
- Bank of Nova Scotia
- Town of Aurora
- Great West Life
- Trammell Crow Corp.

Vince has served on the IC&I Executive Council of the Toronto Real Estate Board as well as TREB's Arbitration Committee and the Insight Committee.

Dedication, integrity of character and knowledgeable negotiating skills have supported over 30 years of real estate service to Vince's clients.



**ASHLAR
CROSBY
CAIRO**

a member of **NAI Global**

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Ashlar Crosby Cairo Realty Inc.
Real Estate Brokerage